# Endogenous Production Networks and Non-Linear Monetary Transmission

**Mishel Ghassibe** 

University of Oxford

# Motivation: non-linear monetary transmission to GDP



#### Large vs Small shocks



Tenreyro and Thwaites (2016)

Jordà et al. (2019)

Ascari and Haber (2019)

## Motivation: non-linear monetary transmission to GDP



• 100bp tightening in a fully non-linear medium-scale New Keynesian Model:



# This Paper

- A novel tractable framework to rationalize a range of non-linearities in monetary transmission, with the key mechanism supported by evidence using aggregate, sectoral and firm-level data
- 1 Develop sticky-price New Keynesian model with input-output linkages across sectors that are formed endogenously
  - $\underbrace{\textit{Key novel mechanism: dense network in "good times", sparse network in "bad times"}_{state-dependent strength of complementarities in price setting }$
- 2 Jointly rationalize empirically established monetary non-linearities:
  - Cycle dependence: monetary policy's effect on GDP is procyclical (Tenreyro and Thwaites, 2016; Jorda et al., 2019; Alpanda et al., 2019)
  - Path dependence: monetary policy's effect on GDP is stronger following past loose monetary policy (Jorda et al., 2019)
  - Size dependence: large monetary shocks a have disproportionate effect on GDP (Ascari and Haber, 2019)
- 3 Novel model-free empirical evidence on network responses to shocks

#### Contribution to the literature

- Endogenous production networks in macroeconomics: Carvalho and Voightlaender (2015); Oberfield (2018); Taschereau-Dumouchel (2019); Acemoglu and Azar (2020)
  - Contribution 1: first model with endogenous production networks and nominal rigidities
  - Contribution 2: model-free econometric evidence on network responses to identified productivity and monetary shocks
- State dependence in monetary transmission: Tenreyro and Thwaites (2016); Berger et al. (2018); Jorda et al. (2019); Ascari and Haber (2019); Alpanda et al. (2019); Eichenbaum et al. (2019); McKay and Wieland (2019)
  - Contribution 3: first framework to use cyclical variation in the shape of the network to jointly rationalize the observed state dependence in monetary transmission

# A TWO-PERIOD MODEL

#### Model primitives



#### Firms: production and choice of suppliers

- *K* sectors, continuum of firms  $\Phi_k$  in each sector
- Roundabout Production (for firm j in sector k):

$$Y_k(j) = \psi(S,\Omega)\mathcal{A}_k(S_k)N_k(j)^{1-\sum_{r\in S_k}\omega_{kr}}\prod_{r\in S_k}Z_{kr}(j)^{\omega_{kr}}, \quad \forall k, \forall j \in \Phi_k$$

where  $S_k \subset \{1, 2, ..., K\}$  is sector k's choice of suppliers,  $A_k(.)$  is the technology mapping,  $\omega_{kr} = [\Omega]_{kr}$  are input-output weights

• Marginal Cost (conditional on supplier choice):

$$MC_{k} = \frac{1}{\mathcal{A}_{k}(S_{k})} W^{1-\sum_{r \in S_{k}} \omega_{kr}} \prod_{r \in S_{k}} P_{r}^{\omega_{kr}}, \quad \forall k, \forall j \in \Phi_{k}$$

• Optimal Network:

$$S_k^* \in rg\min_{S_k} MC_k(S, P), \quad \forall k$$

where  $S = [S_1, S_2, ..., S_K]'$  and  $P = [P_1, P_2, ..., P_K]'$ 

# Firms: pricing under nominal rigidities

• Profit maximization:

$$\max_{P_k^*(j)} \prod_k(j) = [P_k^*(j)Y_k(j) - (1 + \tau_k)MC_kY_k(j)] \quad \text{s.t.} \quad Y_k(j) = \left(\frac{P_k(j)}{P_k}\right)^{-\theta}Y_k$$

• Optimal price:

$$\overline{P}_k = (1 + \mu_k)MC_k, \qquad (1 + \mu_k) = (1 + \tau_k)\frac{\theta}{\theta - 1}, \qquad \forall k, \forall j \in \Phi_k$$

• Calvo lotteries (probability of non-adjustment  $\alpha_k$ ):

$$P_{k} = \left[\alpha_{k}P_{k,0}^{1-\theta} + (1-\alpha_{k})\left\{\frac{1+\mu_{k}}{\mathcal{A}_{k}(S_{k})}W\prod_{r\in S_{k}}\left(\frac{P_{r}}{W}\right)^{\omega_{k}}\right\}^{1-\theta}\right]^{\frac{1}{1-\theta}}, \quad \forall k$$

0

## Households and Monetary Policy

- Flow Utility:  $\mathcal{U} = \log C N, \quad C \equiv \prod_{k=1}^{K} C_k^{\omega_{ck}}.$
- Cash-in-Advance Constraint:  $P^{c}C = \mathcal{M}$
- Money supply rule:  $\mathcal{M} = \mathcal{M}_0 \exp(\varepsilon^m)$
- Equilibrium fixed point problem:

$$P_{k} = \left[ \alpha_{k} P_{k,0}^{1-\theta} + (1-\alpha_{k}) \left\{ \min_{S_{k}} \frac{1+\mu_{k}}{\mathcal{A}_{k}(S_{k})} \mathcal{M} \prod_{r \in S_{k}} \left( \frac{P_{r}}{\mathcal{M}} \right)^{\omega_{kr}} \right\}^{1-\theta} \right]^{\frac{1}{1-\theta}}, \quad \forall k$$

#### Proposition (Equilibrium)

*Equilibrium in my economy: (i) exists; (ii) sectoral prices and final consumptions are unique; (iii) supplier choices and remaining quantities are generically unique.* 

**BASELINE** ( $\varepsilon^m = 0$ )

#### Baseline: a two-sector example

• Two sectors: 
$$\omega_{kk} = 0$$
,  $\tau_k = -\frac{1}{\theta}$ ,  $\theta \to 1^+$ ,  $\forall k = 1, 2$ 

• Real marginal costs: 
$$(mc_{k,0} - m_0) = -a_k(S_{k,0}) + \mathbf{1}_{-k \in S_{k,0}} \frac{1}{2}(p_{-k,0} - m_0)$$

• Optimal network choice over (real) marginal costs  $(mc_k - m_0)$ :

#### **Recession vs Expansion**

Recession: 
$$\overline{a} = 0$$
 $\varnothing$ 
 $\{1\}$ 
 $\varnothing$ 
 $(-1, -1)$ 
 $(-1, -\frac{1}{2})$ 
 $\{2\}$ 
 $(-0.25, -1)$ 
 $(0, 0)$ 

$$\bigcap_{\alpha_1 = 0} \qquad \qquad \bigcap_{\alpha_2 = 0.5}$$

Normal: 
$$\overline{a} = 0.65$$
  
 $\varnothing \qquad \{1\}$   
 $\varnothing \qquad (-1, -1) \qquad (-1, -1.15)$   
 $\{2\} \qquad (-0.9, -1) \qquad (-0.92, -1.11)$ 







## Tight vs Loose money

 Tight money:  $m_0 = 0$ 
 $\varnothing$   $\{1\}$ 
 $\varnothing$  (-1, -1)  $(-1, -\frac{1}{2})$ 
 $\{2\}$  (-0.25, -1) (0, 0) 

$$\bigcap_{\alpha_1 = 0} \qquad \qquad \bigcap_{\alpha_2 = 0.5}$$

Normal money: 
$$m_0 = 4$$
 $\varnothing$ 
 $\{1\}$ 
 $\varnothing$ 
 $(-1, -1)$ 
 $(-1, -\frac{1}{2})$ 
 $\{2\}$ 
 $(-1.25, -1)$ 
 $(-1.14, -0.57)$ 



Loose money: 
$$m_0 = 8$$
  
 $\varnothing \qquad \{1\}$   
 $\varnothing \qquad (-1, -1) \qquad (-1, -\frac{1}{2})$   
 $\{2\} \qquad (-2.25, -1) \qquad (-2.28, -1.14)$ 



# Baseline: density of the network and activity

#### Lemma (Baseline supplier choices)

Suppose the marginal cost is quasi-submodular in  $(S_k, \mathcal{A}_k(S_k)), \forall k$ . Consider any two baseline pairs  $(\underline{\mathcal{A}}, \underline{\mathcal{M}}_0), (\overline{\mathcal{A}}, \overline{\mathcal{M}}_0)$  such that either  $\overline{\mathcal{A}} \ge \underline{\mathcal{A}}, \overline{\mathcal{M}}_0 = \underline{\mathcal{M}}_0$  or  $\overline{\mathcal{A}} = \underline{\mathcal{A}}, \overline{\mathcal{M}}_0 \ge \underline{\mathcal{M}}_0$ , then:

 $S_k(\overline{\mathcal{A}},\overline{\mathcal{M}}_0)\supseteq S_k(\underline{\mathcal{A}},\underline{\mathcal{M}}_0)$ 

for all k = 1, 2, ..., K.

# **MONETARY SHOCKS**

## **Comparative Statics**: *C* and *S* following $\varepsilon^m \neq 0$

#### Lemma (Comparative statics after a monetary shock)

Suppose the marginal cost is quasi-submodular in  $(S_k, \mathcal{A}_k(S_k)), \forall k$ . A positive monetary shock  $\varepsilon^m > 0$ , such that  $\mathcal{M} > \mathcal{M}_0$ , is (weakly) expansionary and makes the network (weakly) denser:

 $S_k(\mathcal{A}, \mathcal{M}) \supseteq S_k(\mathcal{A}_0, \mathcal{M}_0) \qquad C_k(\mathcal{A}, \mathcal{M}) \ge C_k(\mathcal{A}, \mathcal{M}_0), \ \forall k$ 

The opposite holds for a negative monetary shock  $\varepsilon^m < 0$ , such that  $\mathcal{M} < \mathcal{M}_0$ .

#### Definition (Small monetary shock)

Define a monetary shock  $\varepsilon^m$  to be **small** with respect to the initial state  $(\mathcal{A}, \mathcal{M}_0)$  if and only if it leaves the equilibrium network unchanged relative to the baseline:

$$S_k(\mathcal{A}, \mathcal{M}) = S_k(\mathcal{A}, \mathcal{M}_0), \ \forall k$$

Otherwise, define the monetary shock to be **large** with respect to the initial state  $(\mathcal{A}, \mathcal{M}_0)$ .

## Small Monetary Shocks

#### IRFs to a small monetary expansion across the cycle $\overline{a}$



#### IRFs to a small monetary expansion across initial $m_0$



#### Small shock $\varepsilon^m \neq 0$ across baselines

#### Proposition (Path dependence)

Let  $c_k(\mathcal{A}, \mathcal{M}_0) \equiv \ln C_k(\mathcal{A}, \mathcal{M}) - \ln C_k(\mathcal{A}, \mathcal{M}_0), \forall k$ . Consider any two baseline pairs  $(\underline{\mathcal{A}}, \underline{\mathcal{M}}_0), (\overline{\mathcal{A}}, \overline{\mathcal{M}}_0), and \varepsilon^m > 0$  which is small, and  $P_{k,0} = (1 + \mu_k)g(\mathcal{M}_0)\mathcal{M}C_k(\mathcal{A}, \mathcal{M}_0)$ :  $\varepsilon(\overline{\mathcal{A}}, \overline{\mathcal{M}}_0) - \varepsilon(\underline{\mathcal{A}}, \underline{\mathcal{M}}_0) = [\mathcal{L}(\overline{\mathcal{A}}, \overline{\mathcal{M}}_0) - \mathcal{L}(\underline{\mathcal{A}}, \underline{\mathcal{M}}_0)] \mathcal{E}^m$ where  $\varepsilon = [c_1, c_2, ..., c_K]', \mathcal{E}^m = [\varepsilon^m, \varepsilon^m, ..., \varepsilon^m]'$  and  $\mathcal{L}$  is a Leontief inverse given by:  $\mathcal{L}(\mathcal{A}, \mathcal{M}_0) = [I - (I - \mathcal{A})\Gamma(\mathcal{M}_0)\Omega(\mathcal{A}, \mathcal{M}_0)]^{-1}[I - (I - \mathcal{A})\Gamma(\mathcal{M}_0)]$ where  $\mathcal{A} = diag(\alpha_1, ..., \alpha_K), \Gamma(\mathcal{M}_0) = diag(\gamma_1(\mathcal{M}_0), ..., \gamma_K(\mathcal{M}_0)), \gamma_k = \frac{1}{\alpha_k(g(\mathcal{M}_0))^{1-\theta} + 1 - \alpha_k}$ and  $[\Omega(\mathcal{A}, \mathcal{M}_0)]_{kr} = \omega_{kr}$  if  $r \in S_k$  and 0 otherwise.

## **Cycle Dependence** of the effect of a small $\varepsilon^m \neq 0$

#### Proposition (Cycle dependence)

Let  $c_k(\mathcal{A}, \mathcal{M}_0) \equiv \ln C_k(\mathcal{A}, \mathcal{M}) - \ln C_k(\mathcal{A}, \mathcal{M}_0), \forall k$ . Consider any two baseline pairs  $(\underline{\mathcal{A}}, \underline{\mathcal{M}}_0), (\overline{\mathcal{A}}, \overline{\mathcal{M}}_0), and \varepsilon^m > 0$  which is small, and  $P_{k,0} = (1 + \mu_k)g(\mathcal{M}_0)MC_k(\mathcal{A}, \mathcal{M}_0), and \overline{\mathcal{A}} \geq \underline{\mathcal{A}}$ :

$$\mathbb{C}(\overline{\mathcal{A}},\overline{\mathcal{M}}_0) - \mathbb{C}(\underline{\mathcal{A}},\underline{\mathcal{M}}_0) = \left[\mathcal{L}(\overline{\mathcal{A}},\overline{\mathcal{M}}_0) - \mathcal{L}(\underline{\mathcal{A}},\underline{\mathcal{M}}_0)\right] \mathcal{E}^m$$

where  $c = [c_1, c_2, ..., c_K]'$ ,  $\mathcal{E}^m = [\varepsilon^m, \varepsilon^m, ..., \varepsilon^m]'$  and  $\mathcal{L}$  is a Leontief inverse given by:

$$\mathcal{L}(\mathcal{A}, \mathcal{M}_0) = [I - (I - A)\Gamma(\mathcal{M}_0)\Omega(\mathcal{A}, \mathcal{M}_0)]^{-1}[I - (I - A)\Gamma(\mathcal{M}_0)]$$

where  $A = diag(\alpha_1, ..., \alpha_K)$ ,  $\Gamma(\mathcal{M}_0) = diag(\gamma_1(\mathcal{M}_0), ..., \gamma_K(\mathcal{M}_0))$ ,  $\gamma_k = \frac{1}{\alpha_k(g(\mathcal{M}_0))^{1-\theta} + 1 - \alpha_k}$ and  $[\Omega(\mathcal{A}, \mathcal{M}_0)]_{kr} = \omega_{kr}$  if  $r \in S_k$  and 0 otherwise.

## **Path Dependence** of the effect of a small $\varepsilon^m \neq 0$

#### Proposition (Path dependence)

Let  $c_k(\mathcal{A}, \mathcal{M}_0) \equiv \ln C_k(\mathcal{A}, \mathcal{M}) - \ln C_k(\mathcal{A}, \mathcal{M}_0), \forall k$ . Consider any two baseline pairs  $(\underline{\mathcal{A}}, \underline{\mathcal{M}}_0), (\overline{\mathcal{A}}, \overline{\mathcal{M}}_0), and \varepsilon^m > 0$  which is small, and  $P_{k,0} = (1 + \mu_k)g(\mathcal{M}_0)\mathcal{M}C_k(\mathcal{A}, \mathcal{M}_0), and \overline{\mathcal{M}}_0 \geq \underline{\mathcal{M}}_0$ :

$$\mathbb{c}(\overline{\mathcal{A}},\overline{\mathcal{M}}_0) - \mathbb{c}(\underline{\mathcal{A}},\underline{\mathcal{M}}_0) = \left[\mathcal{L}(\overline{\mathcal{A}},\overline{\mathcal{M}}_0) - \mathcal{L}(\underline{\mathcal{A}},\underline{\mathcal{M}}_0)\right] \mathcal{E}^m$$

where  $c = [c_1, c_2, ..., c_K]'$ ,  $\mathcal{E}^m = [\varepsilon^m, \varepsilon^m, ..., \varepsilon^m]'$  and  $\mathcal{L}$  is a Leontief inverse given by:

$$\mathcal{L}(\mathcal{A}, \mathcal{M}_0) = [I - (I - A)\Gamma(\mathcal{M}_0)\Omega(\mathcal{A}, \mathcal{M}_0)]^{-1}[I - (I - A)\Gamma(\mathcal{M}_0)]$$

where  $A = diag(\alpha_1, ..., \alpha_K)$ ,  $\Gamma(\mathcal{M}_0) = diag(\gamma_1(\mathcal{M}_0), ..., \gamma_K(\mathcal{M}_0))$ ,  $\gamma_k = \frac{1}{\alpha_k(g(\mathcal{M}_0))^{1-\theta} + 1 - \alpha_k}$ and  $[\Omega(\mathcal{A}, \mathcal{M}_0)]_{kr} = \omega_{kr}$  if  $r \in S_k$  and 0 otherwise.

## Large Monetary Shocks

# Large monetary expansions



## Large monetary expansions



## Large monetary contractions



# Time Dependent pricing, Size Dependent effects

#### Proposition (Large monetary expansion)

Let  $E_{+}^{m} > 0$  be a large expansionary monetary shock, and  $\varepsilon_{+}^{m} > 0$  be a small expansionary monetary shock, both with respect to  $(\mathcal{A}, \mathcal{M}_{0})$ ; further, denote  $S_{E_{+}} \equiv S^{*} (\mathcal{A}, \mathcal{M}_{0} \exp(E_{+}^{\mathcal{M}}))$ , then:

$$\begin{split} \mathcal{L}(S_0) \mathcal{A}(\mathbb{E}^m_+ - \varepsilon^m_+) &\leq \mathbb{c}(\mathcal{A}, \mathcal{M}_0; \mathcal{E}^m_+) - \mathbb{c}(\mathcal{A}, \mathcal{M}_0; \varepsilon^m_+) \leq \mathcal{L}(S_{\mathcal{E}_+}) \ \mathcal{A}(\mathbb{E}^m_+ - \varepsilon^m_+) \\ &+ h.o.t. \\ \end{split}$$

Hence, large monetary expansions have a **more than proportional effect on GDP** than small monetary expansions.

# Time Dependent pricing, Size Dependent effects

#### Proposition (Large monetary contraction)

Let  $E_{-}^{m} < 0$  be a large contractionary monetary shock, and  $\varepsilon_{-}^{m} > 0$  be a small contractionary monetary shock, both with respect to  $(\mathcal{A}, \mathcal{M}_{0})$ ; further, denote  $S_{E_{-}} \equiv S^{*} (\mathcal{A}, \mathcal{M}_{0} \exp(E_{-}^{M}))$ , then:

$$\mathcal{L}(S_0)A(\mathbb{E}^m_{-} - \varepsilon^m_{-}) \ge \mathbb{c}(\mathcal{A}, \mathcal{M}_0; \mathcal{E}^m_{-}) - \mathbb{c}(\mathcal{A}, \mathcal{M}_0; \varepsilon^m_{-}) \ge \mathcal{L}(S_{\mathcal{E}_{-}})A(\mathbb{E}^m_{-} - \varepsilon^m_{-}) + h.o.t. + h.o.t.$$

Hence, large monetary contractions have a **more less proportional effect on GDP** than small monetary contractions.

# **EMPIRICAL EVIDENCE**

## Sectoral Data

#### Cost share of intermediate inputs (BEA, US)



# Cyclical fluctuations in intermediates intensity

• Use BEA annual sectoral accounts (KLEMS) to construct sectoral measures of intermediates intensity between 1987-2017 for 65 sectors (Summary level):

 $\delta_{kt} = \frac{\text{Expenditure on Intermediates}_{kt}}{\text{Expenditure on Intermediates}_{kt} + \text{Compensation of Employees}_{kt}}$ 

which exactly matches to  $\sum_{r\in S_{kt}}\omega_{kr}, \forall k,$  in our theoretical framework

• Linear local projection:

$$\delta_{k,t+H} = \alpha_{k,H} + \beta_H s_t + \gamma_H x_{k,t-1} + \varepsilon_{k,t+H}$$

Non-linear local projection:

 $\delta_{k,t+H} = \alpha_{k,H} + \beta_H^{lin} s_t + \beta_H^{sign} s_t \times \mathbf{1}\{s_t > 0\} + \beta_H^{size} s_t \times |s_t| + \gamma_H x_{k,t-1} + \varepsilon_{k,t+H},$ 

• Use Fernald's TFP shocks and Romer-Romer monetary shocks

#### Intermediates intensity response: linear local projection



# Productivity shocks: non-linear local projection



# Monetary shocks: non-linear local projection



#### Firm-level Data

# Cyclical fluctuations in the number of suppliers

- Measure the number of suppliers at firm level, using data on "in-degree" computed by Atalay et al. (2011) for US publicly listed firms available in Compustat
- Linear local projection:

$$indeg_{k,t+H} = \alpha_{k,H} + \beta_H s_t + \gamma_H x_{k,t-1} + \varepsilon_{k,t+H}$$

• Non-linear local projection:

$$indeg_{j,t+H} = \alpha_{j,H} + \beta_{H}^{lin}s_t + \beta_{H}^{sign}s_t \times \mathbf{1}\{s_t > 0\} + \beta_{H}^{size}s_t \times |s_t| + \gamma_H x_{j,t-1} + \varepsilon_{j,t+H},$$

• Use Fernald's TFP shocks and Romer-Romer monetary shocks

# Number of suppliers response: linear local projection

Effect of +1% productivity expansion Effect of -100bp monetary easing 1.5 4 Number of suppliers Number of suppliers 2 Ś 0 0 ŝ 4 7 2 2 0 6 0 Horizon (years) Horizon (years)

# Productivity shocks: non-linear local projection



# Monetary shocks: non-linear local projection



## Conclusion

- Develop a sticky-price New Keynesian model with endogenous input-output linkages across sectors
- Results rationalize observed non-linearities associated with monetary transmission: cycle dependence, path dependence and size dependence (without using state-dependent pricing)
- Novel empirical evidence in support of the mechanism
- Quantify the mechanisms in a calibrated multi-sector setting
- Future work: endogenous networks across countries, monetary transmission under varying "openness"

#### **APPENDIX**