# Retirment in the shadow (banking) by Ordoñez and Piguillem

Alberto Martin

ECB, CREI and Barcelona GSE

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## Overview

• In recent years: significant expansion in securitization and shadow banking activities



Figure 1: Evolution of Shadow Banking

- This paper: increase in life expectancy
  - Last four decades: from 77 to 83 years
  - Increase in retirement savings fuels expansion of shadow banking
- Calibrated model: life expectancy crucial to account for rise of shadow banking and credit

Martin (ECB, CREI and Barcelona GSE)

# A(n embarrassingly) simple model

- Two-period OLG structure
- Preferences: continuum of agents that maximize

$$U_t^i = \log(C_0) + eta \cdot \log\left(C_{t+1}^i
ight)$$
 ,

where I think of  $\beta$  as likelihood of reaching old age.

• Technology: 
$$F(K_t, L_t) = K_t^{lpha} \cdot L_t^{1-lpha}$$

- > Young endowed with one unit of labor; competitive factor markets.
- Capital produced with consumption goods and depreciates fully.
- Young deposit savings in banks, who invest:
  - Traditional banks: produce 1 unit of capital per unit of investment.
  - ▶ Shadow banks: produce A > 1 units of capital per unit investment.
  - Dealing with shadow bank requires fixed cost  $\kappa$ .

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# A simple model: dynamics



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## A simple model: dynamics



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A simple model: increase in life expectancy



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#### • ...similar flavor, slightly more complicated setup

- Work for T periods, then retirement and constant probability of death  $\delta$ .
- Sources of income: labor, bequests and pensions

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- Sources of income: labor, bequests and pensions
- Heterogeneity: utility *α* per unit of bequest

• **\*** Selfish (
$$\alpha = 0$$
)

\* Altruistic  $(\alpha = \hat{\alpha} > 0)$ 

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- Sources of income: labor, bequests and pensions
- Heterogeneity: utility *α* per unit of bequest
  - **\*** Selfish ( $\alpha = 0$ )
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#### • Agents' problem:

- How much to save.
- How to save: banks or capital markets.

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• Directly purchase bonds or capital (or, equivalently, firm) in capital markets.

- Advantage: cheap (no intermediation)
- Disadvantage: risky (what if I live too long!)

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  - Advantage: insurance against longevity risk
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- Banks can be "traditional" or "shadow"
  - Shadow banks: higher returns on portfolio
    - \* Banks subject to runs: liquidate capital at "fire sale" prices.
    - \* Shadow banks better at reselling capital  $\rightarrow$  higher capital holdings  $\rightarrow$  higher returns.
    - ★ Fall in intermediation spread.
  - Disadvantage of shadow banks: fixed cost  $\kappa$ .

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#### Bottom line: theory

#### • Observation 1: banks provide better insurance against longevity risk



Figure 2: Lifetime Pattern of Consumption Under Strategies B and C

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• **Result #1:** under some parametric conditions, selfish agents use banks.

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Figure 2: Lifetime Pattern of Consumption Under Strategies B and C

- **Result #1:** under some parametric conditions, selfish agents use banks.
- **Result #2:** among selfish, a higher survival probability shifts choice to shadow banks.

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• First estimate fall in intermediation "spread".

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- Then calibrate economy to replicate financial intermediation in 1980.
  - Use model to compute 2007 under life expectancy shock

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- Main takeaway: increase in life expectancy can generate...
  - Higher capital to output ratio.
  - Higher net worth.
  - Higher output.

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- But effect doubles when combined existence of shadow banks.
  - Shadow banks boost effect of life expectancy.

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- Interesting, rich paper on a very important topic
- Huge demographic transition in many rich countries
  - Rise in longevity.
  - ► Fall in fertility.
- What is the effects on financial markets?
  - ▶ Interest rate? (e.g., Carvalho et al. (2017), Lisack et al. (2017))
  - Risk premia / stock prices? (e.g., Geanakoplos et al. (2006))

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• Underlying question: how does rise in asset demand affect financial markets?

Why is this about shadow banks? What is special about them?

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- Underlying question: how does rise in asset demand affect financial markets?
  - Why is this about shadow banks? What is special about them?
- In paper: nothing!  $\rightarrow$  "Banks 2.0".
  - Superior savings technology at a fixed cost.
  - No difference in risk profile, type of investment, etc...
  - ▶ There is some (loose) discussion of runs, secondary markets, etc..
    - \* Extremely reduced form.
    - \* If anything, shadow banks seem safer than traditional banks!

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  - At the margin, investors pushed to riskier assets.
- In fact, theory's main prediction of theory is growth in annuities!
  - But paper silent on this.

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• Not sure what altruists add to the story.

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- In calibration, crucial to account for rise in household indebtedness.
  - Rise in longevity raises savings.
  - Altruists "intermediate": higher leverage to invest more in capital markets.

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- In calibration, crucial to account for rise in household indebtedness.
  - Rise in longevity raises savings.
  - Altruists "intermediate": higher leverage to invest more in capital markets.
- But who are these altruists in reality?
  - Direct investment in capital markets: wealthy households.
    - ★ Richest 10% of households hold approx. 80% of stocks.
  - High leverage: poor households.
    - ★ 230% among poorest 50% of households, 6% among richest 10%.

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• Perhaps higher savings are foreign: "global imbalances".

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#### Comment 4: why the US?

• Life expectancy has evolved similarly around the rich world.



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## Comment 4: why the US?

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• Shouldn't we have expected similar developments elsewhere?

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# Comment 4: why the US?

• Life expectancy has evolved similarly around the rich world.



- Shouldn't we have expected similar developments elsewhere?
- Perhaps combine with previous comments:
  - Increase in life expectancy raises savings throughout the world.
  - US supplies these assets through expansion in shadow banks.

## Comment 5: role of fertility

• Paper focuses on life expectancy: what about fertility?

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- Paper focuses on life expectancy: what about fertility?
- Suppose fixed costs of financial innovation are aggregate, not individual.
  - Large cohorts bring about financial innovation.
- Implication #1: rise of shadow banks was the result of baby boomers saving for retirement.
  - Interesting political economy twist: financial deregulation of early 80's as a response to higher asset demand.

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- Implication #2: as fertility falls, will shadow banking sector shrink?
  - Implications for macroeconomic growth and risk going forward.

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## Conclusions

- Interesting paper on a very important topic.
- Key lingering questions:
  - Why shadow banks?
  - Why altruists?
  - Where are the savings?
  - Why the US?
  - What about fertility?

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