# Anatomy of the Phillips Curve: Micro Evidence and Macro Implications

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Anatomy of the Phillips Curve: Micro Evidence and Macro Implications

## New Keynesian Phillips Curve (NKPC)

$$\pi_t = \kappa(\mathbf{y}_t - \mathbf{y}_t^{\star}) + \beta \mathbb{E}_t \{\pi_{t+1}\} + u_t$$

(Output gap-based NKPC)

- Estimates of  $\kappa$  very small for pre-pandemic data.
- Identification issues:
  - 1. Identification: Endogeneity of  $y_t y_t^*$  due to monetary policy response:
    - Lack of good instruments with aggregate data.
  - 2. Measurement (1):  $y_t^*$  not directly observable.
  - 3. Measurement (2): Theory  $\rightarrow$  real marginal cost is primitive real activity measure.

 $\pi_t = \lambda \widehat{mc}_t^r + \beta \mathbb{E}_t \{ \pi_{t+1} \} + u_t \qquad (\text{Marginal cost-based NKPC})$ 

• Real marginal cost proportionate to output gap only under special circumstances.

# This paper: Bottom-up approach

Estimate slope of marginal cost-based NKPC using high-frequency microdata on prices and costs.

- Estimate firm-level pricing equations to identify the <u>structural</u> parameters of the slope:
  - Degree of nominal stickiness;
  - Strategic complementarities in price setting.
- Use of <u>firm-level panel data</u> greatly enhances identification power:

Main result: slope of the marginal cost-based NKPC is large.

- 3-10 times larger than estimates of output gap-based NKPC.
- We reconcile with low slope of output-based NKPC.
- Also show how marginal cost-based NKPC captures impact of supply shocks on inflation.

## **Background Literature**

• Estimation of NKPC with aggregate data:

Roberts (1995), Fuhrer and Moore (1995), Gali and Gertler (1999), Gali, Gertler and Lopez-Salido (2001), Sbordone (2002), Jorgensen and Lansing (2019).

• Estimation of NKPC with panel data:

McLeay and Tenreyo (2019), Hooper, Mishkin, and Sufi (2019), Rubbo (2020) Hazell, Herreno, Nakamura, and Steinsson (2022).

• Pass-through of marginal cost with strategic complementarities:

Kimball (1995), Atkeson and Burstein (2008), Amiti, Itskhoki, and Konings (2019), Wang and Werning (2022).

# Plan for the presentation

• Theoretical framework.

• Data.

- Econometric framework.
- Results.

# **Theoretical Framework**

## **Pricing Behavior**

• Imperfectly competitive firm *f* in industry *i* face demand function:

 $\mathcal{D}_{ft} := d(P_{ft}, P_{it}, \varphi_{ft}) Y_{it}.$ 

• Nominal rigidities à la Calvo with stickiness parameter  $\theta \in [0, 1]$ 

$$P_{ft} = \begin{cases} P_{ft}^{o} & w.p. (1-\theta) \\ P_{ft-1} & w.p. \theta \end{cases}$$

• Profit maximization problem for firms setting price at *t*:

$$\max_{\substack{P_{ft}^{o}\\P_{ft}^{o}}} \mathbb{E}_{t} \left\{ \sum_{\tau=0}^{\infty} \theta^{\tau} \left[ \Lambda_{t,\tau} \left( \frac{P_{ft}^{o}}{P_{t+\tau}} \mathcal{D}_{ft+\tau} - \mathcal{TC}(\mathcal{D}_{ft+\tau}) \right) \right] \right\}$$

subject to the sequence of (expected) demand functions  $\mathcal{D}_{ft+\tau}$ .

### Pricing Behavior (cont'd)

• Optimal reset price  $P_{ft}^o$  solves the following FONC:

$$\mathbb{E}_t \left\{ \sum_{\tau=0}^{\infty} \theta^{\tau} \Lambda_{t,\tau} \mathcal{D}_{ft+\tau} \left[ \frac{P_{ft}^o}{P_{t+\tau}} - (1+\mu_{ft+\tau}) \frac{\mathcal{M}C_{ft+\tau}^n}{P_{t+\tau}} \right] \right\} = 0$$

with net markup

$$\mu_{ft+ au} := \ln\left(rac{\epsilon_{ft+ au}}{\epsilon_{ft+ au} - 1}
ight)$$

and demand elasticity

$$\epsilon_{ft+\tau} := -\frac{\partial \ln \mathcal{D}_{ft+\tau}}{\partial \ln P^o_{ft}}.$$

#### Log-linear Formulation

• Log-linearized FOC around steady state:

$$p_{ft}^{o} = (1 - \beta \theta) \mathbb{E}_t \left\{ \sum_{\tau=0}^{\infty} (\beta \theta)^{\tau} \left( m c_{ft+\tau}^n + \mu_{ft+\tau} \right) \right\}.$$

• Under general class of models of imperfect competition, log-linearized markup:

$$\mu_{ft} - \mu = -\Gamma\left(p^o_{ft} - p^{-f}_{it}\right) + u^{\mu}_{ft}.$$

 $u^{\mu}_{ft}$  depends upon demand shock  $arphi_{ft}$ .

• Using  $\mu_{ft}$  and solving for fixed point, optimal reset price with complementarities:

$$p_{ft}^{o} = \mu + (1 - eta heta) \mathbb{E}_t \left\{ \sum_{\tau=0}^{\infty} (eta heta)^{ au} \left( (1 - \Omega) m c_{ft+ au}^n + \Omega p_{it+ au}^{-f} 
ight) 
ight\} + u_{ft},$$
 $\Omega := rac{\Gamma}{1 + \Gamma}$ 

### The Phillips Curve

• Optimal reset price:

$$p_{ft}^{o} = \mu + (1 - \beta \theta) \mathbb{E}_t \left\{ \sum_{\tau=0}^{\infty} (\beta \theta)^{\tau} \left( (1 - \Omega) m c_{ft+\tau}^n + \Omega p_{it+\tau}^{-f} \right) \right\} + u_{ft}.$$

• Log-linear price index:

$$p_t = (1- heta)p_t^o + heta p_{t-1}.$$

•  $\implies$  New Keynesian Phillips curve (assuming CRS):

$$\pi_t = \lambda \, \widehat{mc}_t^r + \beta \mathbb{E}_t \pi_{t+1} + u_t$$
 $\lambda := rac{(1- heta)(1-eta heta)}{ heta}(1-\Omega),$ 

and  $\widehat{mc}_t^r := mc_t^n - p_t - mc^r$ .

• Given calibration of  $\beta = .99$ , estimates of  $\theta$  and  $\Omega$  pin down the slope of NKPC.

# Data

#### Data

- Quarterly micro-data covering manufacturing sector in Belgium across two decades (1999:Q1-2019:Q4).
- Production: firm-product level domestic sales, quantity sold, and prices (unit values) of:
  - domestic firms (PRODCOM)
  - *foreign competitors* (Customs declarations)
- Costs: detailed information on total variables costs (VAT + Social Security declarations).
- <u>Almost universal coverage</u>: 80-90% of domestic manufacturing production + all imports.
- Price dynamics: Sample almost exactly replicates the official PPI inflation series. |> Replication

Firms	Narrow industries	Broader sectors	Average length of firms-industry time-series
5, 118	172	13	12 consecutive years of data

|⊳ Summary Stats

#### Measurement

• Under standard production technologies (e.g. Cobb-Douglas, CES):

$$\mathcal{MC}_{ft}^n = \mathcal{C}_{it}\mathcal{A}_{ft}Y_{ft}^{\nu_f} \Longrightarrow \mathcal{MC}_{ft}^n = (1+\nu_f)\frac{TVC_{ft}}{Y_{ft}}$$

- $C_{it}$  := Nominal industry cost shifters,
- $\mathcal{A}_{ft} :=$  Nominal firm cost shifters,
- $TVC_{ft}$  := Wage bill + Intermediates cost.
- Use Törnqvist index to construct the following indexes:
  - 1. Price for multi-product firms (8-digit products  $\rightarrow$  4-digit firm).
  - 2. Industry prices (4-digit firms  $\rightarrow$  4-digit industry).

# **Econometric Framework**

#### **Econometric Framework**

• Under Calvo pricing, observed price is a realization of random variable with distribution:

$$p_{ft} = egin{cases} p_{ft} & w.p. \ 1- heta \ p_{ft-1} & w.p. \ heta \end{pmatrix} \Rightarrow & \mathbb{E}[p_{ft}|p_{ft}^o,p_{ft-1}] = (1- heta)p_{ft}^o + heta p_{ft-1}$$

• Regression equation:

$$p_{ft} = (1-\theta)p_{ft}^{o} + \theta p_{ft-1} + v_{ft}$$

$$= (1-\theta)(1-\beta\theta)\mathbb{E}_{t}\left\{\sum_{\tau=0}^{\infty}(\beta\theta)^{\tau}\left((1-\Omega)mc_{ft+\tau}^{n} + \Omega p_{it+\tau}^{-f}\right)\right\} + \theta p_{ft-1} + v_{ft} + (1-\theta)u_{ft}$$

$$= (1-\theta)(1-\beta\theta)\sum_{\tau=0}^{\infty}(\beta\theta)^{\tau}\left((1-\Omega)mc_{ft+\tau}^{n} + \Omega p_{it+\tau}^{-f}\right) + \theta p_{ft-1} + \underbrace{v_{ft} + (1-\theta)u_{ft} + \epsilon_{ft}}_{\text{Error term}=\varepsilon_{ft}}$$

#### Econometric Framework (Cont'd)

• Baseline specification:

$$p_{ft} = (1 - heta) \left( (1 - \Omega) (mc_{ft}^n)^\infty + \Omega(p_{it}^{-f})^\infty \right) + heta p_{ft-1} + arepsilon_{ft}$$
  
for  $x_t \in \{mc_{ft}^n, p_{it}^{-f}\}$ : $(x_t)^\infty = (1 - eta heta) \sum_{\tau=0}^\infty (eta heta)^\tau x_{t+\tau}$ 

• Truncate  $(x_t)^{\infty}$  after 8 quarters and include fixed effects:

$$p_{ft} = (1 - \theta) \left( (1 - \Omega) (mc_{ft}^n)^8 + \Omega (p_{it}^{-f})^8 \right) + \theta p_{ft-1} + \alpha_f + \alpha_{s \times t} + \varepsilon_{ft}$$
(Model A)  
$$\alpha_f := \text{firm FE},$$
$$\alpha_{s \times t} := \text{sector-by-time FE}.$$

#### Identification

$$p_{ft} = (1 - \theta) \left( (1 - \Omega) (mc_{ft}^n)^8 + \Omega (p_{it}^{-f})^8 \right) + \theta p_{ft-1} + \alpha_f + \alpha_{s \times t} + \varepsilon_{ft}$$
(Model A)

- Error term  $\varepsilon_{ft}$  may contain <u>firm-level</u> demand shocks.
  - Competitors' prices  $(p_{it}^{-f})^8$  may be correlated with  $\varepsilon_{ft}$  under oligopoly.
  - Absent constant returns, marginal cost  $(mc_{ft}^n)^8$  may also be correlated with  $\varepsilon_{ft}$ .
- Address endogeneity by instrumenting with supply shifters.

#### Instrument Set

Building from AIK (2019).

• Competitors' price index:

Variation in foreign competitors' prices unrelated to Belgian domestic demand.

- 1. Average of prices that EU competitors charge outside Belgium  $(p_{it}^{\star EU})$ .
- 2. Exchange rates for non-EU competitors  $(p_{it}^{\star F})$ .
- Marginal cost:
  - 1. Variation in intermediates costs driven by foreign suppliers' prices ( $mc_{ft}^{n*}$ ).
  - 2. Augment with "long" lag of marginal cost  $(mc_{ft-8}^n)$ :
    - Improves precision of estimates in dynamic settings.
    - Valid instrument under weak assumptions (consistent with empirical evidence).

#### Estimation

• Estimate with non-linear GMM w/ moment conditions:

$$\mathbb{E}\{\boldsymbol{z}_{ft}\cdot\varepsilon_{ft}\}=0.$$

- Instruments are valid:
  - Hansen-Sargan J-test for over-identifying restrictions.
- Instruments are powerful:
  - Weak instrument tests soundly rejected.

#### **Estimation Results**

Model	(A)	(B)	(C)
θ	0.702		
	(0.025)		
Ω	0.556		
	(0.074)		
Firm FE	у		
Sect x time FE	y		
 Cragg-Donald F	444		
Kleibergen-Paap F	15.5		
Hansen-Sargan J	5.919		

▷ First Stage

#### Robustness

Baseline:

$$p_{ft} = (1 - \theta) \left( (1 - \Omega) (mc_{ft}^n)^8 + \Omega (p_{it}^{-f})^8 \right) + \theta p_{ft-1} + \alpha_f + \alpha_{s \times t} + \varepsilon_{ft}$$
(Model A)

- Concern (1): Definition of competitors.
  - Absorb competitors' price index into industry x time FE:

$$p_{ft} = (1 - \theta)(1 - \Omega)(mc_{ft}^n)^8 + \theta p_{ft-1} + \alpha_f + \alpha_{i \times t} + \varepsilon_{ft}$$
(Model B)

- Concern (2): Approximation of the present value  $(mc_{ft}^n)^{\infty}$ .
  - Assume marginal cost follows AR(1):

$$p_{ft} = (1 - \theta)(1 - \Omega) \left(\frac{1 - \beta \theta}{1 - \beta \theta \rho}\right) mc_{ft}^n + \theta p_{ft-1} + \alpha_f + \alpha_{i \times t} + \varepsilon_{ft}$$
 (Model C)

#### **Estimation Results**

Model	(A)	<b>(B)</b>	(C)
heta	0.702	0.685	0.706
	(0.025)	(0.011)	(0.011)
Ω	0.556	0.605	0.466
	(0.074)	(0.093)	(0.088)
ρ			0.800
			(0.017)
- Firm FE	у	у	у
ect x time FE	y		
nd x time FE		у	У
- Cragg-Donald F	444	971	2690
Kleibergen-Paap F	15.5	29.4	15.5
Hansen-Sargan J	5.919	1.053	5.086

|⊳ First Stage

## Estimates of Slope $\lambda$ of Marginal Cost-based Phillips Curve

Model	(A)	(B)	(C)
λ	0.057	0.059	0.067
	(0.018)	(0.020)	(0.016)

Estimates of output and unemployment gap-based Phillips curves:

- Output gap  $\implies$  Rotemberg and Woodford (1997):  $\kappa = 0.024$
- Unemployment gap  $\implies$  Hazell, Herreno, Nakamura, Steinsson (2022):  $\kappa = 0.0062$

#### Additional Robustness

- Diminishing returns to scale and macroeconomic complementarities.
  - Estimates

- Estimate of short-run returns to scale close to unity.
  - $\implies$  Baseline with CRS is robust.

- Extension to menu costs.
  - Data appears consistent with Calvo. \_

# **Aggregate Inflation Dynamics**

## **Aggregate Inflation**

• Assume aggregate nominal marginal cost is random walk (consistently with data).

• Aggregate inflation can be expressed as:

$$\underbrace{\pi_t}_{\text{Data}} = \underbrace{\tilde{\lambda} \left( mc_t^n - p_{t-1} \right) + \alpha}_{\text{Model}} + u_t,$$

with  $\tilde{\lambda} := \tilde{\lambda}(\theta, \Omega)$  analytical function.

• Year-over-year inflation:

$$\pi^{ ext{y-y}}_t = \sum_{ au=0}^3 ilde{\lambda} (1- ilde{\lambda})^ au (\textit{\textit{mc}}^n_{t- au} - p_{t-4}) + lpha^{ ext{y-y}}.$$

# Year-over-year Aggregate Inflation



Reconciliation with the conventional NKPC

#### Output Elasticity of Real Marginal Cost $\sigma^{y}$

• Marginal cost: 
$$mc_{ft} = (w_{it} - p_t) - mpn_{ft}$$

• In GE with <u>flexible wages</u> (and  $z_{ft} \equiv \text{TFP}$ ):

$$mc_{ft} = \sigma^w y_{it} - (z_{ft} - \nu y_{ft})$$

- Firm output:  $y_{ft} = y_{it} + \epsilon_{ft}^s + \epsilon_{ft}^d$
- Define firm natural output as  $y_{ft}^* := y_{it}^* + \epsilon_{ft}^s$ :

$$\Longrightarrow \widehat{mc}_{ft} = \sigma^{y}(y_{ft} - y_{ft}^{*}) - \sigma^{w}\epsilon^{d}_{ft}$$

$$\implies mc_{ft}^n = \sigma^y y_{ft}^n + (1 - \sigma^y) p_t + \bar{m}c - \sigma^y y_{ft}^* - \sigma^w \epsilon_{ft}^d \qquad (MC^n)$$

# Identification of Output Elasticity of Marginal Cost $\sigma^{y}$

- Model D:
  - Use equation (*MC<sup>n</sup>*) to substitute for  $mc_{ft}^n$  in Model A and assume AR(1) for  $y_{ft}^n$  and for  $p_{it}^{-f}$ :

$$\implies p_{ft} = (1-\theta)(1-\Omega)\Psi \cdot \sigma^{\gamma} y_{ft}^{n} + (1-\theta)\Omega p_{it}^{-f} + \theta p_{ft-1} + \alpha_{f} + \alpha_{s\times t} + \varepsilon_{ft}^{p}$$

$$\Psi := rac{1-eta heta}{1-eta heta
ho^{\gamma}} \quad ext{and} \quad arepsilon_{ft}^{p} := (1-\sigma^{w})\epsilon_{ft}^{d} - \sigma^{\gamma} y_{ft}^{\star}$$

- Calibrate  $\theta$  and  $\Omega$  to baseline and estimate  $\sigma^{\gamma}$  with GMM.
- Model E:
  - Take first differences of equation (*MC*<sup>*n*</sup>) to obtain:

$$\implies \Delta m c_{ft}^n = \sigma^y \Delta y_{ft}^n + \alpha_{s \times t} + \Delta \varepsilon_{ft}^p,$$

– Estimate  $\sigma^{y}$  with GMM.

### Identification of Elasticity $\sigma^{y}$ and Output-based Slope $\kappa$

- Instrument uncorrelated with firm-level demand shocks and aggregate supply shocks.
- Construct "Bartik-"style aggregate demand instrument based on money shocks:
  - 1. Estimate industry sensitivities to aggregate shock (loadings):

$$y_{ft}^n = \alpha_f + \zeta_i \cdot MS_{t-1} + \varepsilon_{ft}^m$$

2. Instrument  $y_{ft}^n$  combining industry loadings with aggregate money shock variation:

$$y_{ft}^{IV} := \hat{\zeta}_i \cdot MS_{t-1}$$

• From estimates of  $\sigma^{\gamma}$ , we obtain the slope:

$$\kappa = \lambda \cdot \sigma^{\mathrm{y}}$$

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### Estimates of Elasticity $\sigma^{\gamma}$ and Output-based Slope $\kappa$

Model:	(D)	(E)
$\sigma^{y}$ –	0.341	0.213
	(0.059)	(0.045)
$ ho^{y}$		0.936
		(0.075)
$\kappa$	0.019	0.012
	(0.006)	(0.003)
Cragg-Donald F	86	351
Kleibergen-Paap F	10.5	43.5
Firm FE	у	у
Sect x time FE	У	У

# Inflationary Effects of Supply Shocks

# Supply Shocks, Marginal Cost, and Inflation

- Difficulties using output gap-based PC for supply shocks:
  - Output gap may be poor proxy for marginal cost with supply shocks.
  - Supply shocks can have much larger impact on MC than on potential output: (Lorenzoni Werning 23, Gagliardone Gertler 23)
    - If employment and primary commodities (e.g. oil) are complements.
    - Wage rigidity.
- Marginal cost-based PC useful for tracing impact of supply shocks on inflation.
- Illustrate with example of oil shocks:
  - Trace out impact of oil shock on real marginal costs and prices.
  - Compare marginal cost-based PC vs data.
  - Oil shock: surprise in oil prices around OPEC meetings (Kanzig 21).

### Effects of an Oil Shock



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# Implications of Menu Costs

#### **Extension to Menu Costs**

• Fixed cost to adjust:

$$\implies p_{ft} = \begin{cases} p_{ft}^o & \text{if } p_{ft-1} \notin [\underline{p}_{ft}, \overline{p}_{ft}] \\ p_{ft-1} & \text{if } p_{ft-1} \in [\underline{p}_{ft}, \overline{p}_{ft}] \end{cases}$$

- Unlike Calvo, endogenous adjustment frequency with selection (Caballero Engel 07).
- Recent literature: observational equivalence with Calvo (for small aggregate shocks):
  - Quantitative equivalence: Auclert et al. (2023).
    - Approximately flat hazard rate for canonical menu cost models (GL 07, NS 10).
    - Selection effect implies higher slope for given frequency of price adjustments.
    - Generalizes theoretical examples (Gertler Leahy 08).

### Extension to Menu Costs (Cont'd)

- $\tilde{\theta} :=$  virtual hazard (taking into account selection).
- When  $\tilde{\theta}~(\leq \theta)$  is approximately flat:

$$\mathbb{E}\{p_{ft} - p_{ft-1} | p_{ft}^o, p_{ft-1}\} \approx \underbrace{(1-\theta)(p_{ft}^o - p_{ft-1})}_{\text{Calvo term}} + \underbrace{(\theta - \tilde{\theta})(p_{ft}^o - p_{ft-1})}_{\text{Selection term}}$$

$$\implies p_{ft} pprox (1 - ilde{ heta}) p^o_{ft} + ilde{ heta} p_{ft-1} + v_{ft}$$

• Our regression framework identifies  $\tilde{\theta}$  and hence the slope adjusted for selection:

$$ilde{\lambda} = rac{(1- ilde{ heta})(1-eta ilde{ heta})}{ ilde{ heta}}(1-\Omega)$$

- Results consistent with Calvo ( $\tilde{\theta} \approx \theta^{PPI}$ ).
  - Also, kurtosis in data = 5.4, consistent with Calvo (Alvarez et al. 21).

## **Final Thoughts**

Things to consider:

- Extending sample to inflation surge period post Spring 2021.
- Exploring what adjustments may be needed to explain recent data.
- Theory and empirics on the output elasticity of marginal cost.
- Menu costs.

# Appendix

# Summary statistics

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	Mean	5 <sup>st</sup> pctle	25 <sup>th</sup> pctle	Median	75 <sup>th</sup> pctle	95 <sup>th</sup> pctle
Number of industries within firm	1.10	1.00	1.00	1.00	1.00	2.00
Within firm revenue share of main industry	98.22	86.57	100.00	100.00	100.00	100.00
Firm's market share within industry	1.72	0.06	0.22	0.53	1.36	6.57
Firm's market share within sector	0.21	0.01	0.02	0.05	0.13	0.70
Firm's market share within manufacturing	0.03	0.00	0.00	0.01	0.01	0.08
Number of consecutive quarters in sample	42.19	11.00	24.00	38.00	59.00	82.00

*Notes:* The summary statistics reported in this table refer to the sample of domestic producers in PRODCOM. Firm's employees are measured in full-time equivalents. Firm's sales are measured in thousands of Euros, rounded to the nearest integer. Within firm revenues shares and firm's market shares are measured in percentages.

### PPI manufacturing inflation

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#### **Instruments** Power

Dep Var	$(mc_{ft}^n)^8$	$(p_{it}^{-f})^8$	$(mc_{ft}^n)^8$	$mc_{ft}^n$
$mc^n_{ft-8}$	0.131	0.017	0.127	0.286
<u>,</u>	(0.025)	(0.012)	(0.018)	(0.061)
$mc_{ft}^{\star}$	0.068	-0.007	0.045	0.046
<u>)</u> -	(0.025)	(0.025)	(0.030)	(0.029)
$p_{it}^{\star EU}$	0.141	0.584		
	(0.052)	(0.052)		
$p_{it}^{\star F}$	0.128	0.585		
	(0.045)	(0.054)		
$p_{ft-1}$	0.220	0.135	0.252	0.305
	(0.049)	(0.035)	(0.028)	(0.014)
Firm FE	у	у	у	У
Sect x time FE	У	У		
Ind x time FE			У	У

#### **Returns to Scale**

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• With decreasing returns to scale:

$$\lambda := rac{(1- heta)(1-eta heta)}{ heta}(1-\Omega) \Theta$$

where

$$\Theta := rac{1}{1 + \gamma 
u (1 - \Omega)} \leq 1$$

depends on the curvature of the production function (with CRS  $\nu = 0$ ).

- Follow Lenzu et al. (2023) to estimate the production function.
- Direct estimate of  $\hat{\Theta} = 0.94$  implies  $\hat{\lambda} = 0.056$ .

### Alternative Identification of Elasticity

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$$\widehat{mc}_{ft} = \sigma^{y}(y_{ft} - y_{ft}^{\star}) - \sigma^{w}\varepsilon_{ft}^{d}$$

• Estimate long-run relationship with real output gap:

$$\Delta mc_{ft} = \sigma^{\gamma} \Delta y_{ft-1} + \alpha_f + \alpha_{s \times t} + \varepsilon_{ft}^{\gamma}$$

 $\varepsilon_{ft}^{\mathbf{y}} := -\sigma^{\mathbf{y}} \mathbf{y}_{ft}^{\star} - \sigma^{\mathbf{w}} \varepsilon_{ft}^{d}.$ 

• Construct "Bartik-"style instrument for real output growth rate with money shocks.

### **Alternative Estimates of Elasticity**

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Dep Var	$\Delta m c_{ft}^r$	$\Delta m c_{ft}^r$	$\Delta m c_{ft}^r$
$\Delta y_{ft-1}^r$	0.097 (0.040)	0.092 (0.035)	0.089 (0.037)
– Firm FE Sect x time FE	y y	У	у
Time FE		У	
Cragg-Donald F	574	667	644
Kleibergen-Paap F	27	32	33
$\kappa = \lambda \cdot \sigma^{\gamma}$	0.0068	0.0065	0.0063

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#### Estimates of $\sigma^{\gamma}$ and $\kappa$ assuming $\rho^{\gamma} = 1$ $\bowtie$ Back

_	(1)	(2)	(3)
$\sigma^{y}$	0.178 (0.138)	0.135 (0.182)	0.167 (0.236)
– Firm FE	у	у	у
Sect x time FE	у		
Time FE		У	
Cragg-Donald F	632	763	838
Kleibergen-Paap F	32	20	16
$\kappa = \lambda \cdot \sigma^{y}$	0.0127	0.0095	0.0118

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